

Barcodes and Janam Help The Dentists Supply Company

Increase Visibility Across its Supply Chain



EXECUTIVE summary

Arnold Dental Supply –now operating within The Dentists Supply Company (TDSC), an online dental supply company dedicated to providing members of organized dentistry with savings on dental supplies and small equipment– recently expanded operations to Reno, Nevada to support its rapid growth towards nationwide distribution.

Providing dentists in all 50 states with online access to more than 40,000 products, TDSC sought a rugged mobile solution to automate data-entry, reduce errors, and improve inventory management. Janam's XM75 was selected because of its slim and lightweight design, ease of use, and affordability.



BUSINESS challenge

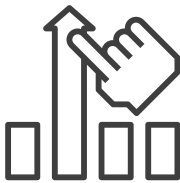
As an e-commerce company founded to support members of the California Dental Association (CDA) by delivering savings on dental supplies, TDSC provides an expansive online catalog of discounted dental products from more than 350 manufacturers. The number of SKUs has grown by 60 percent since the website's launch in 2017, creating demand for better visibility of inventory and more efficiency across all supply chain processes and procedures to reduce costs and improve delivery time.





SOLUTION

TDSC worked closely with Barcodes and Janam to identify a lightweight and highly rugged device that could withstand the rigors of its busy Reno-based facility and also easily integrate SAP's Extended Warehouse Management (EWM) application. Janam's Android-powered XM75 provides the compact form factor combined with larger keypad design that TDSC required for its input-intensive applications while lowering automation costs by 50% by maximizing scanning accuracy, accelerating processing speeds, and ultimately enhancing worker productivity. TDSC also purchased the snap-on trigger handle for the XM75 – providing its warehouse and distribution center workers with an ergonomically-designed accessory for its scan-intensive line of business applications, such as put-away and replenishment, shipping and receiving, and inventory management.



BENEFITS

With the help of Barcodes and Janam, TDSC enabled a more efficient process for shipping and receiving products while optimizing inventory levels and maximizing space within the warehouse and distribution center. Moreover, automated processes increased productivity even when TDSC was short staffed, reducing the amount of time needed to conduct cycle counts, inventory audits, and other business-critical applications.

"It was great to coordinate and purchase our Janam rugged mobile computers through Barcodes," said Mark Decker, General Manager from The Dentists Supply Company. "Our staff has easily adapted to the new solution and I highly recommend Janam's XM75 rugged mobile computers for any business looking to quickly and affordably automate their supply chain."

Since deployment, the facility plans to integrate more handheld scanners as new employees join their team, establishing a new standard in data capture for the future workforce.

JANAM

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Set your team up for success when you integrate easy-to-use data capture solutions into your supply chain. To see how Barcodes can maximize productivity in your workspace, [CONTACT US](#) for an in-depth assessment.