

Varlink to Distribute Janam's XP Series

Leading solutions-based distributor adds rugged mobile computers that scan barcodes and run on Palm OS® to product line

YORK, UNITED KINGDOM — March 16, 2007 — Varlink, a mobile computer distributor in the United Kingdom, has announced the addition of Janam to its line-up of manufacturers. Janam's XP Series rugged mobile computers combine the benefits of Palm operating system with extended functionality which today's mobile applications demand.

"Janam's Palm-based XP Series rugged PDAs offer our resellers the opportunity to provide their customers with the choice of mono or color screen, 1D or 2D scanning, WLAN and Bluetooth communications and PDA or numeric keypads – all at outstanding price points," said Mike Pullon, Managing Director at Varlink. "Adding Janam's products to our product line helps us maintain our ability to provide our resellers with the solutions they need to meet their customers' requirements for reliable yet cost effective handheld computers."

"Forming a partnership with Varlink is an important step in our global distribution strategy," said Harry B. Lerner, Co-CEO of Janam. "Varlink's industry knowledge coupled with their strong commitment to customers adds tremendous value to our distribution capabilities in the U.K. and Ireland."

About Janam

Janam Technologies LLC is a provider of rugged, handheld computing devices for mobile workers. Janam combines deep industry knowledge with advanced technologies to deliver products and accessories that increase productivity, reduce costs and improve customer satisfaction. Specializing in purpose-built mobile computers that scan barcodes and communicate wirelessly, Janam's products are ideally suited for retail, healthcare, hospitality, manufacturing and logistics markets. Janam is headquartered in Cold Spring Harbor, NY.

About Varlink

Varlink is a distributor of Mobile Computing, Barcoding and RFID Data Capture products. They offer the experiences and range of products that enable resellers to meet the evolving needs of end users for reliable, flexible and cost effective Mobile Computing & Data Capture systems.

XP Series, XP20, XP30 and Janam are trademarks of Janam Technologies LLC.
